



PACIFIC PINES STATE HIGH

INSPIRING EXCELLENCE TO EMPOWER SUCCESS

November 2018

Dear Parent/Guardian,

Choosing a laptop for your child's schooling can be a very challenging task. With a wide range of devices offered at many competitive prices, it can be difficult to know which device to buy and from whom.

Over the last 5 years it has become apparent that when students purchase consumer devices from high street retailers the devices are significantly less robust, resulting in breakages and the students left without a functioning device often for a considerable period of time.

We believe the best solution is to purchase a Commercial device. The reason for this is that the Commercial devices are significantly more robust, they also come with Accidental Damage Protection which covers the battery and the device providing 24 hr turn around support where you can make up to 3 claims over 3 years.

After much research and negotiation Pacific Pines SHS IT managers have successfully negotiated 2 fantastic deals exclusive to our school.

Please find attached a comparison table and detailed instructions on how to log into the portal and purchase the suitable commercial device.

If you have any questions please contact Dhanesh Walatara or Phil Baillie. Their details are below.

Dhanesh Walatara: dwala1@eq.edu.au

Phil Baillie: Pxbai1@eq.edu.au

IT Manager

Head of Department Student Success

Kind regards,

Phil Baillie

HOD Student Success



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Comparison Table of Consumer (High Street Device) vs Commercial (Preferred Device)

POINTS TO CONSIDER	CONSUMER DEVICES (Devices from Retailers such as JBhifi, Domayne, Good Guys etc.)	COMMERCIAL (Professional-grade Devices purchased directly from HP or Dell)
Built Quality	Recycled 3rd grade soft plastic. Breaks easily from repetitive use.	ABS plastic. Rugged use. High quality hinges.
Technology	Old or obsolete/near obsolete technology. i.e. 2.4Ghz WLAN, CPU etc.	New or newer technology for current industry.
Warranty	Parent must return the device to the retailer, who then sends the device away to a repair agent for 2 - 4 weeks.	Repaired within 24-48 hours at your house. This is convenient for the time poor.
Weight	Heavy to carry.	Light.
Longevity	Normally lasts 1-2 years.	Can last for 4+ years. We have devices that are 7 years old and are still in use.
Repair Cost	Very expensive. E.g. Screen can cost \$400+.	Can be as little as \$50, If not FREE as part of a ADP program.
Cost	Inexpensive at first but costly to maintain.	Expensive initially but cheaper to maintain.
Support	Shop assistants are sales people with little to no experience in IT and may give incorrect advice.	Trained experts who will give accurate purchase advice.
Purchasing and availability	Easy to purchase from any retailer. Can touch and feel the product before committing to purchase.	Cannot purchase unless you have a registered ABN business and have to purchase it directly from the manufacturer or a vendor endorsed supplier. However, as a BYOD school, our parents have access to BYOD portals where they can purchase them directly.
Battery life	Short life (3 -5 hrs).	Long life (8-10 hrs).
Battery Warranty	Varies from 6 months to 1 year.	All commercial BYOD devices come with a 3 year warranty on their batteries.
Finance	Offer Interest FREE finance.	Offer Interest FREE finance <ul style="list-style-type: none"> • DELL 6 months • HP 24 months (Call Gennifer on 0406 425 665)



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DIRECTIONS	IMAGE
<p>To purchase from the HP website</p> <p>Step 1: go to http://hpshopping.com.au/ppshsbyod</p> <p>Step 2: Click 'MORE INFO' under the option on the right (this is the option with included insurance.)</p> <p>With Finance: Step 1: Click on orange "interest free Finance" box in the blue banner Step 2: Decide which device you would like Step 3: Click "apply now" and fill out the application Step 4: Call Gennifer Fink (HP rep) on 0406 425 665 with account number to order (5% discount still applies)</p> <p>Without Finance: Step 3: Under 'E-VOUCHER' type: pacific5% (no spaces, no capitals). This code entitles you to a 5% discount. Step 4: Checkout</p>	
<p>To purchase from the Dell website</p> <p>Step 1: go to https://myschoolshop-qld.datacom.com.au/pacificpines</p> <p>Username: pacpines Password: parent</p> <p>This login entitles the purchaser to 6 months FREE finance.</p> <p>Step 2: Select the device on the right, this option includes accidental damage protection</p> <p>Step 3: Checkout</p>	